

**Beachtion Capital is looking to acquire your business that we will operate and grow for years to come.**



**BEACHTION**  
CAPITAL PARTNERS



## Jonathan & Courtney Dunn

### Managing Partners

[partners@BeachtionCapital.com](mailto:partners@BeachtionCapital.com)

- Professional experience in business development, operations, project management, engineering design, inventory management and logistics
- MBA, University of Michigan
- Bachelor of Science in Electrical Engineering and Bachelor of Science in Chemical Engineering

## Who Are We?

Jonathan and Courtney Dunn are a dynamic husband and wife team. We founded Beachtion Capital Partners to invest in a company we will personally operate and grow for years to come. Beachtion Capital is a secure option for you and your employees as you transition from your business. We will build upon your legacy, maintain the company's reputation, and nourish its culture.

## Why This Team?

- Motivation and desire to own, operate and grow your company for the long term
- Combined 16 years of experience
- Previous small business owners as a team
- Leadership roles at Fortune 500 companies
- Willing to relocate to lead your business
- Diverse and experienced team of mentors, executives and investors with committed capital

## What Are We Looking For?

### Beachtion Capital Partners is seeking:

#### A well managed and growing business

- Based in the United States
- \$10 million to \$50 million in annual revenue
- \$2 to \$10 million EBITDA (cash flow)

#### A healthy and stable company

- Profitable for past 3+ years
- Strong and diverse contractual, recurring revenue
- Defensible market position

#### In a favorable industry

- EBITDA margins greater than 15%
- Stable and growing fragmented industry
- Low capex and working capital needs

#### With the right management team

- Owner ready to hand over reins
- Middle management excited about long term prospect of company

## What Are You Looking For?

### Owner seeking to:

- Transition to lesser role in the business or leave the business completely
- Add management capabilities and a seasoned board of directors
- Partner with a buyer who will work to create a transaction that meets your needs and goals
- Monetize equity to pay for retirement, pay for college expenses or to pay off a mortgage
- Preserve business legacy

## Dedicated Investor Team

### The following are select investors:

- Anacapa Partners
- Aspect Investors
- Endurance Partners
- Fargo Investments
- Futaleufu Partners
- Housatonic Partners
- Miramar Search Partners
- The Nashton Company
- Search Fund Partners
- Trilogy Search Partners

**Website: [BeachtionCapital.com](http://BeachtionCapital.com)**

**Phone: (713) 242-1109**

**Our team is excited to learn more about you, your business and industry!**